

# IPSA AISP

## 26<sup>TH</sup> WORLD CONGRESS OF POLITICAL SCIENCE

### INFORMATION

---

- The proposals for Headquarter Hotel (minimum 2 and no more than 5) must include official proposals for each hotel with the stamp and the signature from the senior manager
- IPSA will promote the Headquarter Hotel as the World Congress Official Hotel on the event's website
- All prices must be in \$USD currency or equivalent.
- All prices must include all taxes and all fees
- If you do not meet **ALL** the criteria below, **please DO NOT send a proposal.**

### ORGANIZATION

---

Name:	International Political Science Association (IPSA)
Website:	<a href="http://www.ipsa.org">www.ipsa.org</a>
Contact:	<a href="mailto:wc2020@ipsa.org">wc2020@ipsa.org</a>

### EVENT DETAILS

---

Name of the event:	26 <sup>th</sup> IPSA World Congress of Political Science
Attendees:	2,500 to 3,000
Dates:	July 2020
Venue:	To be determined

### REQUEST FOR PROPOSAL - ELIGIBILITY CRITERIA

---

#### General information

---

- 4 or 5-star hotels
- Must be within a short walking distance from congress venue: 15 minutes or a maximum of 1.6 km.
- Online reservations with a group code or a special reservation link or microsite.
- Regular double bedroom rate should range from \$100 USD to \$200 USD (taxes, commission, and all other fees included).

#### Capacity and date requirements

---

- Nights (14): seven days prior to the World Congress until two days after the World Congress.
- Number of room nights: 1,000
- Number of rooms: 5 to 150

#### Dates

- Check-In date: Six (7) days prior to the World Congress.

## ANNEX 5. CONGRESS HEADQUARTER HOTEL - REQUEST FOR PROPOSAL (BID WC2020)

- Check-out date: Two (2) days after the World Congress.

<b>Pre-Congress</b>	<b>Day -6</b>	<b>Day -5</b>	<b>Day -4</b>	<b>Day -3</b>	<b>Day -2</b>	<b>Day -1</b>	<b>Total</b>
Rooms for Secretariat	5	10	10	10	10	10	<b>50</b>
Rooms for Executive Committee						40	<b>40</b>
Rooms for participants						50	<b>50</b>
<b>Subtotal</b>	<b>5</b>	<b>5</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>100</b>	<b>140</b>

<b>Congress</b>	<b>Day 1</b>	<b>Day 2</b>	<b>Day 3</b>	<b>Day 4</b>	<b>Day 5</b>	<b>Day 6</b>	<b>Total</b>
Rooms for Secretariat	10	10	10	10	10	10	<b>60</b>
Rooms for Executive Committee	40	40	40	40	40	40	<b>240</b>
Rooms for participants	50	100	100	100	100	50	<b>500</b>
<b>Subtotal</b>	<b>100</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>100</b>	<b>800</b>

<b>Post-Congress</b>	<b>Day 1 July 27</b>	<b>Day 2 July 28</b>	<b>Total</b>
Rooms for Secretariat	10	5	<b>15</b>
Rooms for Executive Committee	10	5	<b>15</b>
Rooms for participants	25	5	<b>30</b>
<b>Subtotal</b>	<b>45</b>	<b>15</b>	<b>60</b>

### Room Rate Requirements

---

#### Description

- The commissionable rate in at least 2 categories; for single and double occupancy.
- Room rate available from seven (7) days prior to the World Congress until five (5) days after the World Congress.
- The rate cannot be undersold online.

## **Inclusions**

- Free breakfast.
- Free Wi-Fi in the bedroom and the lobby.
- Taxes and all other service fees included in the rate.
- One (1) complimentary room night for every 30 room nights sold, cumulative for the whole period of the World Congress, applied to all rooms sold.  
If the complimentary room nights are not used, they will be deducted from the overall invoice or converted into free services.
- Possibility to upgrade ten (10) standard rooms to superior rooms (executive floor) for VIPs.
- Ten (10) secretariat (staff) upgrades to superior rooms (same floor).
- Boardroom for 40 persons (hallow square) available for 2 days: July 21 and July 27.
- One (1) complimentary upgrade to a suite for speakers or VIPs.
- 15% of commissions on each room night sold, on all room categories, on the rate before taxes.\*

*\* IPSA is an agency registered to IATA as a Travel Industry Designator Service (TIDS) and can, therefore, benefit from the commissionable rate from hotels.*

## **Contract Specific Clauses**

---

The contract must include the following clauses:

### **FORCE MAJEURE**

In the event that any of the parties fail to fulfill all or any part of its obligations hereunder due to any event beyond reasonable control of the (congress Venue) and/or IPSA, including government restrictions imposed, orders by official authorities, laws and regulations put into force, official prohibitions or declaration of measures pertinent to an extraordinary situation in the country, strikes, lock-outs, epidemics, quarantine, terrorism, earthquake, and similar catastrophes and failure of (congress Venue) to exercise its operator rights, then the contract shall be terminated automatically without the parties being obliged to any indemnification. In this case, (congress Venue) shall return to IPSA, the contract price paid to it, within 30 (thirty) days following the application of IPSA to (congress Venue) in writing without any accrual of interest.

### **COMMISSION**

The commission of 15% on the rooms sold will be paid to IPSA. The commission shall exclude taxes for room nights paid for the room block and be paid by the Hotel within 30 days after payment of the Master Account. For purposes of commission payment, the Congress period shall extend to all shoulder date bookings. The client will invoice the Hotel in order to get the commission after receiving the room block pick-up report.

The hotel agrees to redirect any booking requests from individuals or 3rd parties to IPSA (or its designated agent) and to credit room commission for any reservation that may have been accepted directly from the hotel for the Congress dates.

### **RESERVATIONS**

The Hotel will provide a reservation page customized to IPSA, which IPSA will advertise on its website.

The Hotel shall not accept reservations from a Third Party other than one officially appointed by IPSA.

The hotel agrees to redirect any booking requests from individuals or 3rd parties to IPSA (or its designated agent) and to credit room commission for any reservation that may have been

## ANNEX 5. CONGRESS HEADQUARTER HOTEL - REQUEST FOR PROPOSAL (BID WC2020)

accepted directly from the hotel (via booking engines for examples) for the Congress dates. The Hotel is to provide IPSA with a complete reservation list for meeting dates one week prior to Congress dates for audit purposes.

IPSA does not agree to relocation of our attendees in case of overbooking.

### Contract Specific clauses for Secretariat and Executive Committee

The contract must include the following clauses:

#### **Payment Policies for IPSA (Secretariat and Executive Committee)**

- Deposit at the signature of the contract of 5% of the total amount.
- 12 months prior to the event: payment of 15% of the total amount.
- 8 months prior to the event: payment of 30% of the total amount.
- 4 months prior to the event: payment of 30% of the total amount.
- 2 month prior to the event: payment of 10% of the total amount.
- 1 month prior to the event: payment of 10% of the total amount.

#### **Cancellation policy for IPSA (Secretariat and Executive Committee)**

- 12 months prior to the event: possibility to cancel 95% of IPSA room block.
- 08 months prior to the event: possibility to cancel 80% of IPSA room block.
- 04 months prior to the event: possibility to cancel 50% of IPSA room block.
- 02 month prior to the event: possibility to cancel 20% of IPSA room block.
- 01 month prior to the event: possibility to cancel 10% of IPSA room block.

#### **Buying Back**

In the event that the World Congress is cancelled, the Hotel must make reasonable commercial efforts to resell the cancelled rooms. If the Hotel resells the said rooms and the meeting space, in whole or in part, for an amount equal to or greater than the amount of the payment policy, the Hotel shall reimburse the payment proportionately.

#### **Deposit**

If the entire room block is canceled more than 18 months before group arrival, there is no cancellation fee: the deposit will be reimbursed in total.

### Contract Specific clauses for Participants

The contract must include the following clauses:

#### **Cancellation policy for Participants' Room Block**

- 14 weeks prior to the event: possibility to cancel 100% of IPSA room block.
- 10 weeks prior to the event: possibility to cancel 75% of IPSA room block.
- 6 weeks prior to the event: possibility to cancel 50% of IPSA room block.
- 2 weeks prior to the event: possibility to cancel 25% of IPSA room block.

#### **Booking, payment and cancellation policies for Participants**

- No deposit requested from IPSA or guests at all time.
- Cut-off date: The rate should be available to all participants until July 1, 2020.

#### **ANNEX 5. CONGRESS HEADQUARTER HOTEL - REQUEST FOR PROPOSAL (BID WC2020)**

- The participants should be able to cancel their reservations without penalty until 48 hours before their check-in date.
- Only one room night will be charged to the participant if the cancellation occurs from 48 to 24 hours before their check-in date.
- All room night will be charged to the participant if the cancellation occurs less than 24 hours before their check-in date.
- Delegates are responsible for making their own individual reservations and payments.
- Accommodation, incidentals such as mini-bar, phone calls as well as individual food and beverage orders will be paid by the guests individually.